



# DXC Practice for Oracle

Delivering innovative, market-leading solutions that enable business transformation with speed and agility



# DXC Technology and Oracle - working together



“Customers embracing digital transformation want an innovative, agile partner who can help them build and manage their digital platform. For over 30 years, DXC and Oracle have provided Asia Pacific businesses with the dynamic technology leadership and expertise needed to successfully facilitate these types of transformation programs.”

**Richard James**  
DXC Practice for Oracle Managing Director



**At DXC, our Practice for Oracle provides dynamic technology leadership across a full continuum of services around Oracle's integrated suite of applications, platform services and engineered systems.**



# DXC Practice for Oracle enables business transformation to deliver accelerated business value across a multitude of industries and geographies

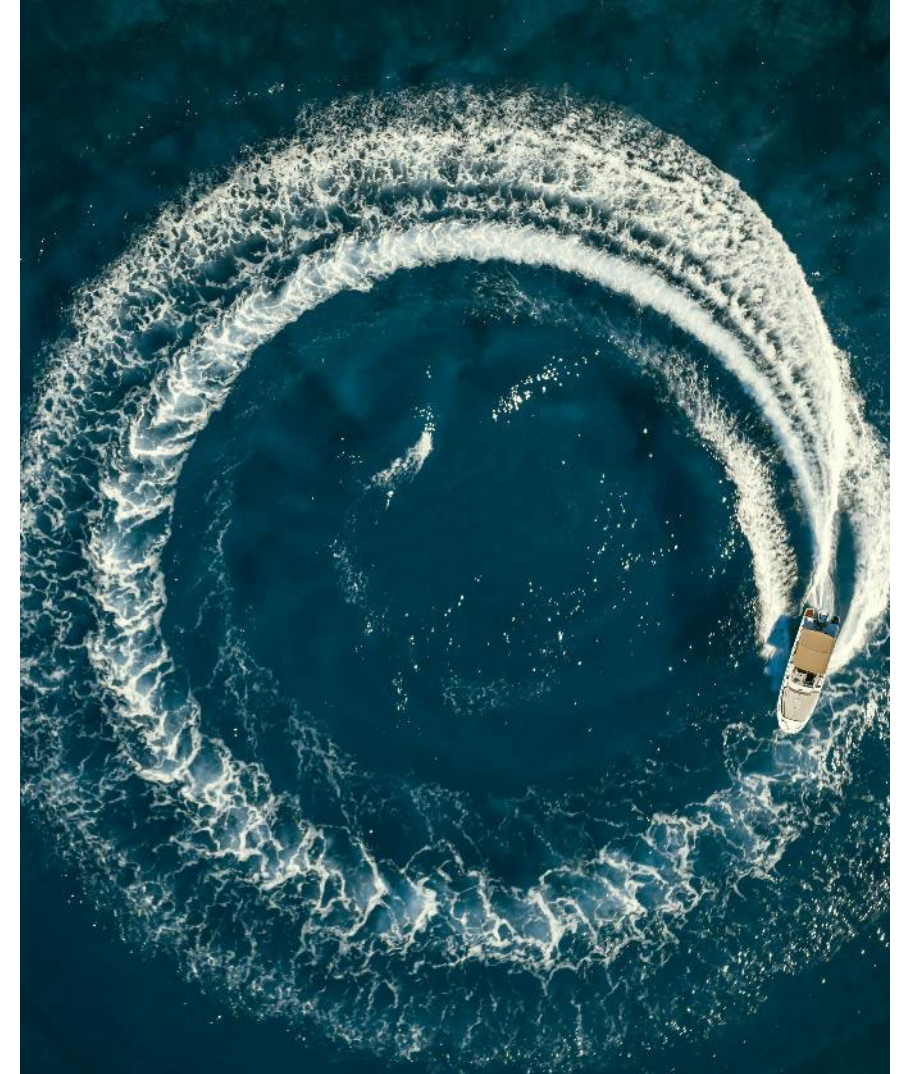
We recognise that an organisation's digitisation is an evolving process, with most companies at varying stages of their transformation. DXC engages with customers with their end state in mind and leverages modern tools and our many years of developed IP to ensure customers maximise ROI.

The DXC Practice for Oracle is part of DXC's Enterprise Applications Services and SaaS offerings, which sits within DXC's Enterprise Technology Stack. With over 30 years of Oracle experience, DXC uses leading-edge Oracle technologies to define, build, manage, and intelligently automate digital applications, accelerating our customers' business operations through proven, repeatable processes.

We manage and optimise the Oracle transition to the cloud, closely collaborating with customers to ensure their journey is simplified, low risk and in line with their appetite for change. We are one of the largest independent service providers for Oracle solutions in the Asia Pacific. Our industry templates and out-of-the-box functionality are

based on decades of learned technical and functional best practices, proven implementation experience, product IP and relevant industry knowledge. These attributes and our 'Oracle Delivered Differently' engagement approach reduce risk, improve business outcomes, and enhance customer experience.

As a trusted advisor with a proven track record and long history of delivery success, we execute strategies that are actionable and directly aligned to our customers' business priorities. Drawing on our in-depth expertise, flexibility, and objectivity, we provide our customers with guidance and industry-led insights so they can reimagine their business and maximise their Oracle investment.



# Five reasons why DXC Practice for Oracle is leading the way in business transformation



## A trusted partner

DXC is a leading Oracle partner, innovating together for more than 30 years. DXC customers benefit from our strong relationships with Oracle globally. This assures customers we are invested in the success of the software and in reducing their level of transformation and operational risk.



## Deep solution and industry expertise

DXC is the largest independent provider of Oracle consulting and managed services in Australia and New Zealand. We have the deep industry knowledge, relevant experience and business offerings to streamline the process and unlock business success for our customers.



## With you every step of the way

DXC creates customer value with consulting-led thought leadership and methodology as well as deep specialist expertise. We work with customers to understand their specific challenges, prioritising high value improvements and defining a modernisation roadmap that delivers incremental ROI at each step on their transformation journey.



## An ecosystem on hand to help

DXC has a large ecosystem of third party partnerships that augment Oracle technologies to provide customers with a complete solution for their business requirements now and in the future.



## A full-service provider

DXC provides customers with ongoing support services that ensure they have resilience in business operations, access to Oracle experts, best practice processes and tools to continue to extract value from their Oracle SaaS investment over the long term.

“DXC took the time to understand our business. They demonstrated expertise and understanding, but importantly, provided their point of view on the best way to drive our project’s key objectives.”

**David Watkins,**  
Finance Director  
JCDecaux Australia and New Zealand

# When our customers want to transform their business, they turn to us.

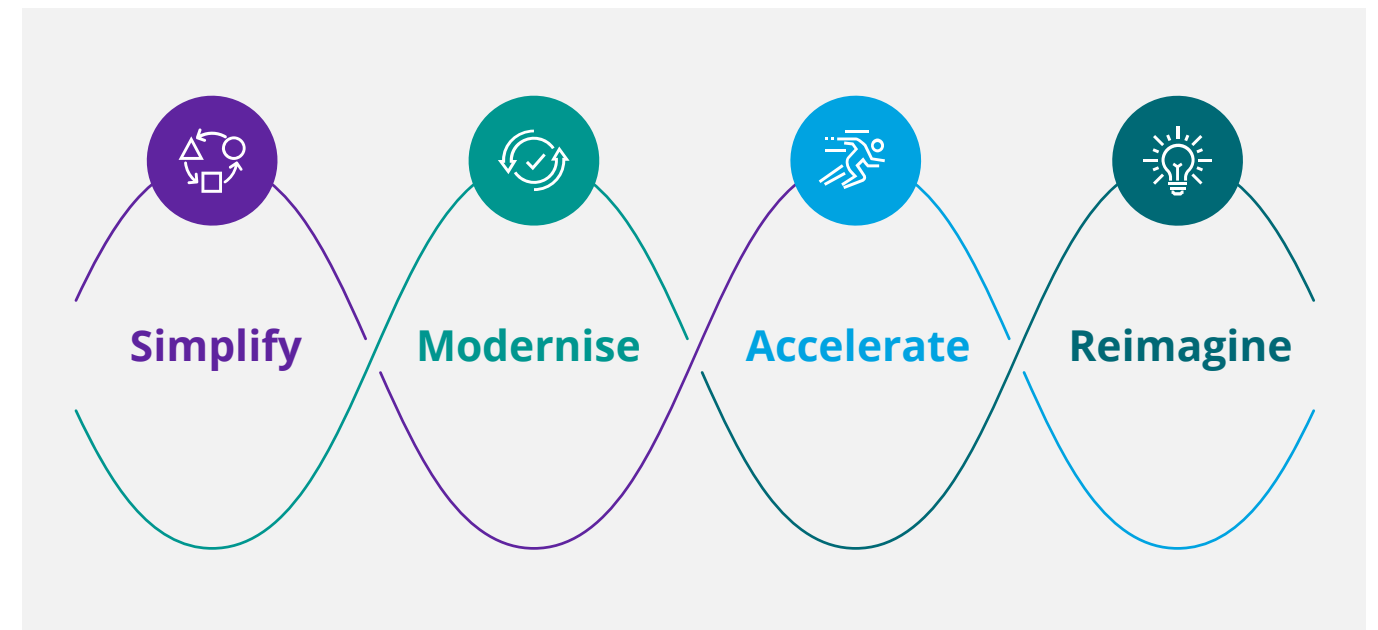
Our customer engagement is based on four important focus areas that we know drive sustainable business improvements and maximise application value.

**Simplify** IT platforms and remove complexity to help operations run more efficiently, drive out costs and remove technical debt.

**Modernise** to reduce risk and optimise the business for better agility and resilience in response to disruption.

**Accelerate** time to market, drive business process improvements enabling rapid business growth and improve employee and customer experiences.

**Reimagine** new possibilities in response to changed business rules with innovation from the ground up and the top down.



We use these principles to rethink enterprise applications and deliver services and solutions that transform business.



# Business transformation - simplify



Simplify what you have. DXC removes the complexity from business operations by standardising processes on Oracle technology.

Achieving standardisation, simplification and cost reductions are the key business drivers for today's IT departments. By standardising existing on-premise Oracle environments, our customers maximise investments and reduce ongoing upgrade costs.

In addition, migrating on-premise applications to a hyperscaler reduces data centre costs and allows customers to take advantage of support credits. Oracle continues to be the best performing and most cost-effective hyperscaler for Oracle customers.

Further simplification of business processes can be achieved by adopting modern best practices in the cloud. We enable our customers to drive their digital transformation initiatives forward by providing IP, implementation methodologies and continuous improvement outcomes on Oracle Cloud Applications.

Whatever your starting point and the level of complexity, DXC can simplify your business transformation.

“From a customer perspective, this has been an overwhelmingly successful project. DXC demonstrated excellence throughout – in their recommendations, planning, resourcing, and the finished product. I have worked with many Oracle professionals over 20+ years, and the DXC team stands a fair way ahead of many of them. Every team member demonstrated excellence in their area of expertise. All their efforts and the knowledgeable and professional manner in which they conducted themselves while representing DXC was outstanding.”

Ben Dansie,  
Group Finance Systems and Process Manager,  
Navitas



## Case Study: Navitas

Navitas is an Australian company that pioneered an innovative university partnership model of education in Perth in 1994. Now a leading global education provider, it has built an extensive network of 130+ colleges and campuses in 31 countries across Australia, New Zealand, North America, Europe, Africa and Asia.

A complex global operation running on an aging on-premise platform, supported by a small global team, highlighted the need to upgrade. The procurement and finance application was hosted on-premise, creating administrative overheads and obligations, an inability to access new functionality, and poor performance. Needing to increase the disaster recovery (DR) capability of these key applications, and with the prospect of limited support options for its Oracle® E-Business Suite (EBS) as it neared end of life, Navitas sought a more modern approach.

### How DXC helped

- Upgrade of Oracle EBS to the latest version and shift to Oracle Cloud Infrastructure
- DXC managed services for implementation and ongoing support
- A robust DR solution offering like-for-like failover capability with return to service in one to four hours

### Business Outcomes

- More reliable with considerable performance improvements – particularly in remote locations
- Cost savings with licences stretching further
- Lowered risk associated with aging applications and infrastructure

### [Read case study](#)





“DXC and TNZ worked as one team throughout the project. I really enjoyed working with the consultants. They were competent and took the time to understand our requirements and committed to ensuring our needs were met.”

Diana Nott ,  
Project Financial Controller,  
Tourism NZ

## Business transformation - modernise



DXC helps customers navigate the uncertainty of today and plan for a better tomorrow. We do this by modernising your operating models. Then, armed with best practices and state-of-the-art user interfaces, your organisation can gain a competitive advantage quickly.

DXC adopts a whole-of-business approach. We help you understand your starting point, the expected results and the best strategy for your business. We do this by enabling human-centred design principles and deploying a vast range of implementation and process design IP. This helps map your requirements to modern best practices that are then built into your evergreen Oracle SaaS solution.

Oracle's market-leading cloud applications underpin our services to address all aspects of your organisation. We work across finance, procurement, people and process, supply chain, planning and budgeting and the whole user experience.

We manage and optimise your path to Oracle SaaS, ensuring transformation success is simple, at speed and low risk, using tools that support migration and automation. We transform and modernise your operations by developing a roadmap with acceleration capabilities that deliver technology innovations and process-driven outcomes.



## Case Study: Tourism New Zealand

Tourism New Zealand (TNZ) is responsible for marketing New Zealand to the world as a leading global tourist destination. Headquartered in Auckland with physical presence in nine countries globally, it is the oldest tourism marketing department in the world.

The global travel market is no exception to digitisation and is ripe for further disruption over the coming years. As a niche marketer in the global market, TNZ is well-placed to 'ride the wave' of digital transformation by being an innovation leader in destination marketing.

TNZ wanted to take advantage of technology advancements and provide a modern system to better understand where and how money was spent to market New Zealand. A modern and robust system with a consistent user experience was needed to improve efficiency and agility in ensuring the global workforce achieves the best outcomes for New Zealand. The existing on-premise, heavily customised finance system offered a cumbersome user experience required an improved user experience and increased reporting capabilities.

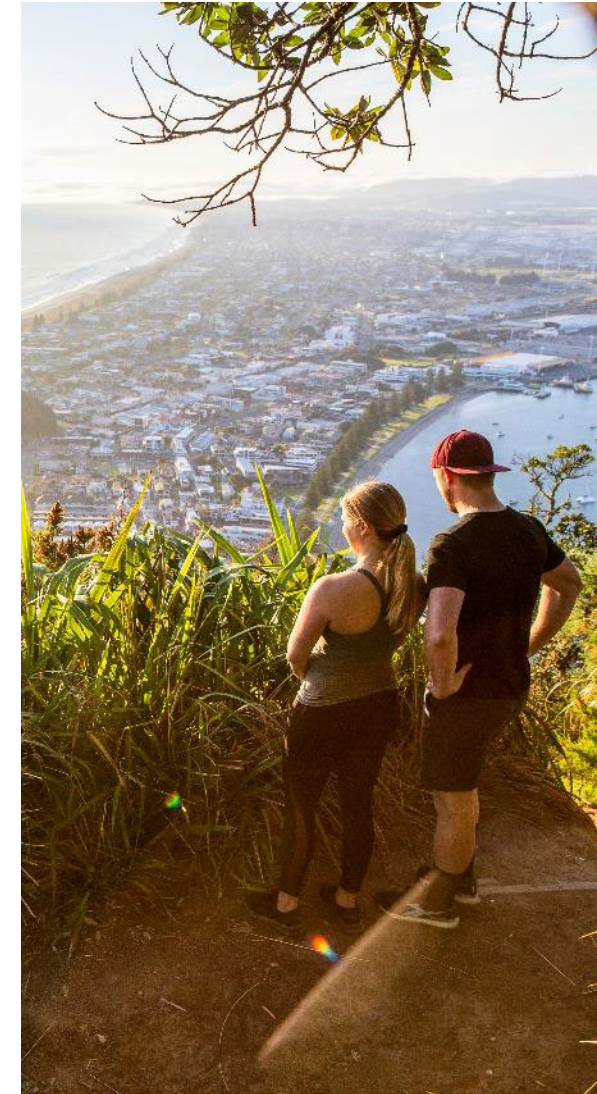
### How DXC helped

- Oracle Cloud ERP Financials, Procurement, Expenses, and EPM
- A modern, robust, integrated and automated SaaS platform with consistent experience for 180+ global users
- DXC implementation support and Cloud Care Managed Services

### Business outcomes

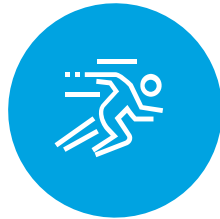
- Complete insight and control for global financial planning and reporting, multi-currency expense management, procurement, and payables
- Enhanced business agility, decision-making, reporting and analytics
- An easy to navigate tool for all business users, with streamlined one-click approvals
- Scenario planning for better short-term, medium-term and 'what-if' forecasts

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# Business transformation - accelerate



Accelerate your journey with DXC's industry and functional IP. With customer expectations and technology evolving at an unprecedented pace, building scale, speed and agility within a business has never been more of a priority.

DXC enables customers to accelerate business operations using leading-edge Oracle Cloud technologies. We use proven, repeatable processes to reduce project risk, improve business outcomes and enhance your customer experience.

We apply rapid deployment industry models that go beyond the standard Oracle solution. Our solutions include accelerate templates for industry sectors such as higher education, public sector, manufacturing and construction, CPG and financial services.

Our proven Oracle technology helps your business to innovate quickly. Seamless applications let you rapidly build and run leading-edge cloud apps, business services and APIs to solve business process problems, engage new customers and drive revenue growth.



"DXC's understanding of our business and its unique intricacies meant the design phase was seamless. We were challenged appropriately to re-evaluate some business processes, and we still moved into development very quickly."

Caroline Allison  
Head of IT  
Manuka Health





## Case Study: Manuka Health

Manuka Health is a proudly New Zealand born and based company, founded in 2006. Inspired by the knowledge that New Zealand bee products hold special and unique health properties, Manuka Health wanted to use science to understand and harness these unique natural products and share them with the world.

Today, Manuka Health comprises a growing team of dedicated specialists (about 1.5 billion bees and 200+ humans), who carefully craft and nurture Manuka honey, Propolis, Royal Jelly, and New Zealand gourmet honey to capture the living energy of New Zealand nature.

Experiencing rapid business growth, Manuka Health recognised the need to replace its manual spreadsheet-based budgeting, planning and reporting environment with a fully integrated and systemised approach.

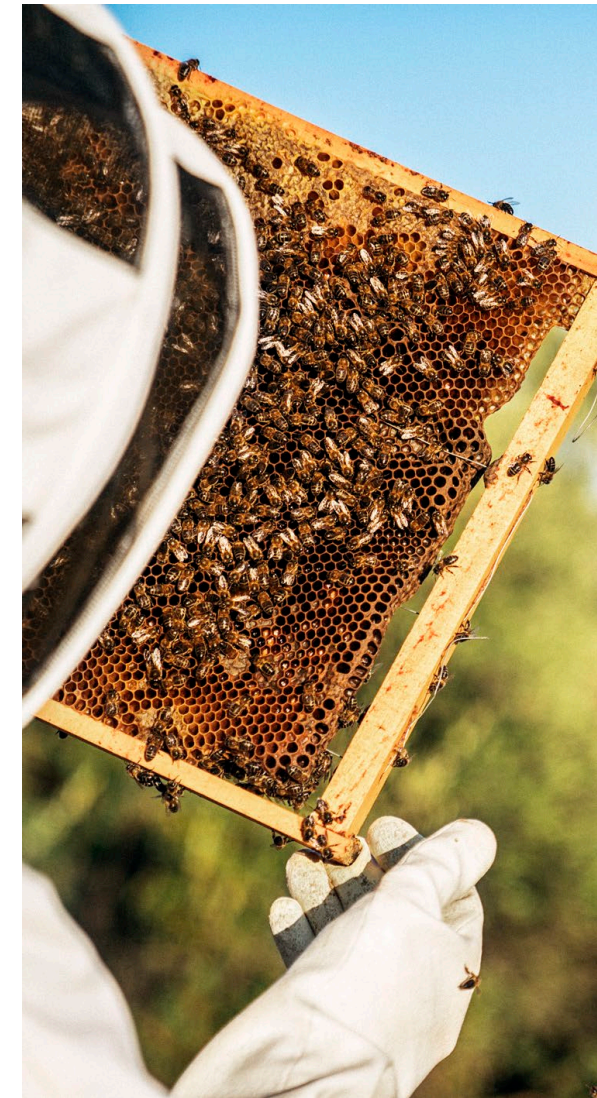
### How DXC helped

- Oracle® EPM Cloud Planning for integrated cloud-based planning, budgeting and forecasting to improve business predictability
- Industry best practice DXC Accelerate Templates
- DXC ongoing managed services

### Business outcomes

- Organisation-wide best practice budgeting and forecasting with improved accuracy and greater insight into underlying data
- Modern digital functionality and a new user experience with increased productivity
- Improved business predictability and the ability to drive better business planning decisions

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# Business transformation - reimagine



The key to transformation success is not only embracing digital and automation technologies but capturing value from them to reimagine your business model.

The world has changed. We have moved from implementing point solutions to delivering integrated outcomes with built-in artificial intelligence, machine learning and chatbots to inform, guide and assist your staff and customers. DXC helps customers identify new and improved ways to operate by providing guidance and industry-led insights, drawing on our in-depth expertise, flexibility and objectivity. This includes assisting customers in reimagining their business beyond their Oracle investment.

As a trusted advisor, DXC adopts a holistic view of your business based on our experience running some of the world's largest and most complex critical business systems. We do more than provide support. Our experts will challenge your IT strategies and guide you to drive continuous improvements so you maximise the value of your investments. Innovation is at the forefront of our customer service delivery with collaborative sessions on industry best practices, strategic road mapping, technical demonstrations, proof of concepts and automation.

“This project provided an opportunity for us to reset and get people involved. We looked at our processes and made relevant changes so everyone now understands the system, how it’s set up, and why we do it the way we do. That’s led to a sense of ownership, empowerment and engagement.”

Grant Gullery,  
FMIS Manager,  
Victoria University of Wellington





## Case Study: Victoria University of Wellington

Founded in 1897 and situated in New Zealand's vibrant, entrepreneurial capital city, Victoria University of Wellington (VUoW) is one of New Zealand's oldest and most prestigious tertiary institutions with a proud tradition of academic excellence. With more than 22,000 students, VUoW comprises three campuses and eight faculties and aspires to be one of the greatest capital city civic universities in the world.

With complex and fragmented legacy systems, models and processes, there was significant replication of work across the university. Planning and budgeting processes were duplicated, with little quality and assurance of data. The university was constantly firefighting to fix budgeting and forecasting issues, with deadlines consistently missed or extended. With no real system integrations, VUoW knew it was time to upgrade. To enable better business planning decisions, VUoW recognised it needed to seamlessly connect its finance operations with all areas of the business. The educator needed a solution to streamline, standardise and improve its business processes, whilst offering options for future expansion.

### How DXC helped

- Oracle EPM Cloud Planning for integrated planning, budgeting and forecasting
- A contemporary, digital cloud-based financial and operational planning solution
- DXC Accelerate Template for Higher Education providing end-to-end application design, underpinned by industry best practices

### Business outcomes

- Organisation-wide best practice financial processes
- Improved business predictability, increased productivity, and the ability to drive better business planning decisions
- A start to the organisation's digital transformation journey

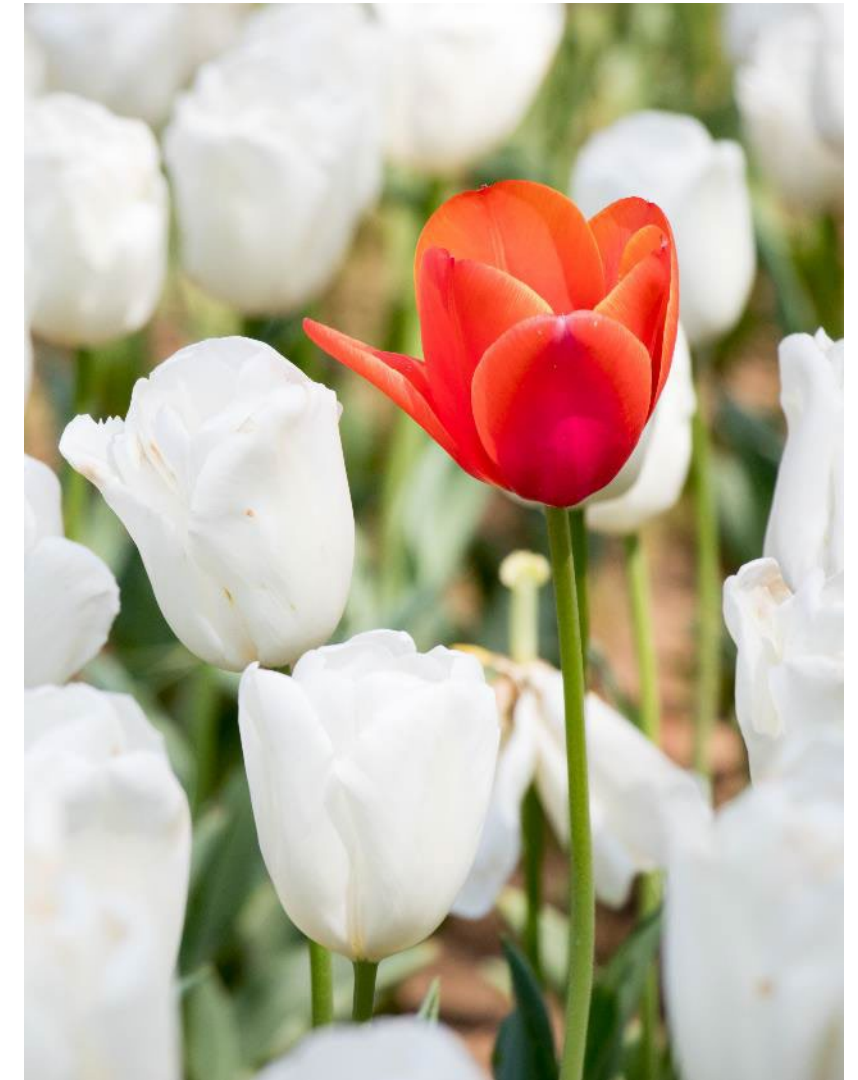
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# DXC empowers business with Oracle offerings

	Solutions by Industry			Enterprise Applications	
	Solutions Aligned to Oracle Technology	DXC Red Beverage for Oracle	DXC Red Rock Campus for Oracle	DXC Red Rock Asset for Oracle	Oracle Cloud SaaS ERP, HCM, SCM, CX, Student Cloud
DXC Red Rock Insights for Oracle		Industry specific solutions informing the Digital Boardroom			
EPM & Analytics		DXC Practice for Oracle is the global EPM & Analytics implementation leader, boasting unique industry leading IP and execution of large, complex projects			
Digital Technology		DXC Practice for Oracle is the leading APAC Oracle Partner in Oracle Cloud (IaaS) and Engineered Systems			
Services	Strategic Licensing SAM, SLMS, Pricing and Audit Defence	Solutions Cloud & Traditional Applications, IaaS, IoT, Machine Learning, AI and Mobility	Consulting OnShore, Nearshore, and Offshore delivery	PMO Project & Program Management & Governance	Customer Service Cloud, Continuous delivery, and regression testing, innovation, applications services and support



# DXC Practice for Oracle



More than 6,000 certified Oracle resources globally

More than 650 Oracle application professionals supporting more than 400 customers in Asia Pacific

Global Delivery Centers in India and the Philippines supporting customers across Asia Pacific



More than 30 years' experience supporting more than 4,500 customers globally

More than 220 Managed Services customers across Asia Pacific

Industry accelerate templates and two decades of Asia Pacific experience across multiple industries accelerating project delivery, reducing TCO and thereby reducing risk for customers



One of the largest independent Oracle consulting and managed services providers in the Asia Pacific region

More than NZ\$21million invested locally in developing industry accelerators and templates

Multiple global and regional Oracle awards since 2010 with multiple local Oracle Cloud Excellence awards since 2017



30+ years Oracle Partner

Modern Oracle Partner Network (OPN) partner across all four categories (build, sell, services and licensing)

Leading global Oracle partner influencing product development, designing and co-developing solutions for dozens of customers in multiple industries around the world



# DXC will help achieve your business goals with Oracle

As a leading Oracle partner, DXC Technology has the deep industry knowledge and strong line-of-business offerings needed to streamline processes and unlock business success for its customers.

For more information on how DXC can help your business harness the power of applications to build and maintain a competitive advantage in a changing market landscape, contact the team today.

<https://dxc.com/au/en/practices/oracle>  
<https://dxc.com/nz/en/practices/oracle>

## About DXC Technology

DXC Technology (NYSE: DXC) helps global companies run their mission critical systems and operations while modernizing IT, optimizing data architectures, and ensuring security and scalability across public, private and hybrid clouds. With decades of driving innovation, the world's largest companies trust DXC to deploy our enterprise technology stack to deliver new levels of performance, competitiveness and customer experiences. Learn more about the DXC story and our focus on people, customers and operational execution at [www.dxc.technology](http://www.dxc.technology).